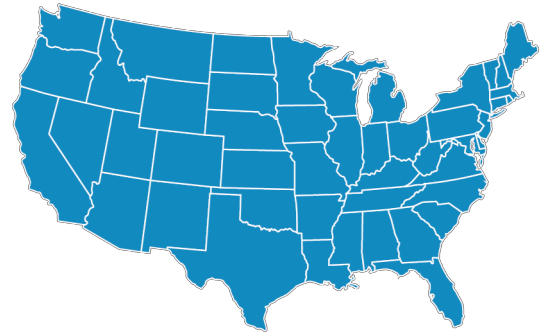


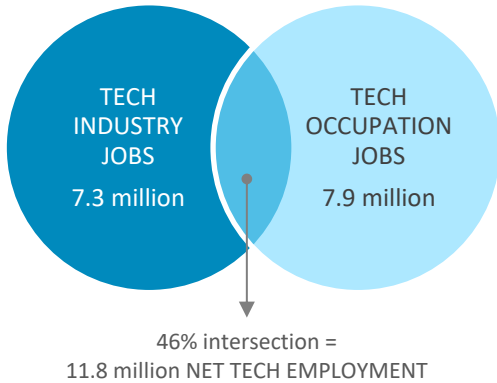
United States



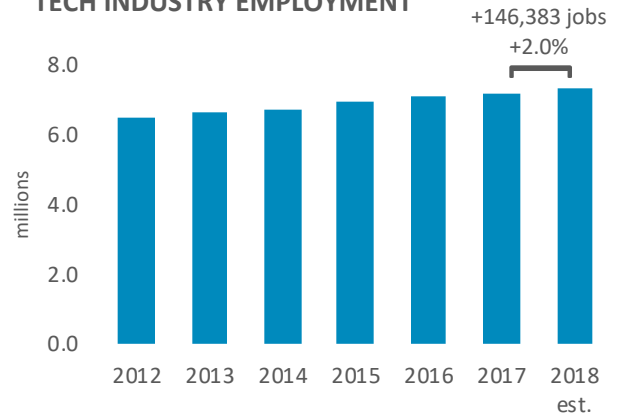
STATE OF TECHNOLOGY SUMMARY

- 11,812,147 NET TECH EMPLOYMENT¹
- 260,865 NET TECH JOB GAINS [2018 vs. 2017]
- 2.3% YOY % CHANGE IN NET TECH EMPLOYMENT
- 7.6% NET EMPLOYMENT AS A % OF OVERALL WORKFORCE
- 524,912 TECH BUSINESS ESTABLISHMENTS [firms with payroll]
- 3,714,898 TECH OCCUPATION JOB POSTINGS [2018 total]
- 74.0% EMERGING TECH JOB POSTINGS % CHANGE [2018 vs. 2017]

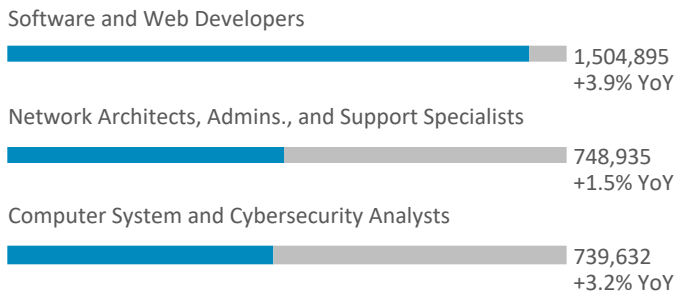
¹net of tech industry + tech occupation + self-employed [see methodology for details]



TECH INDUSTRY EMPLOYMENT



LEADING TECH OCCUPATION CATEGORIES



LEADING TECH INDUSTRY SECTORS [by employment]

	2018	YoY % Change
IT Services + Custom Software Services	2,621,179	3.2%
R&D, Testing, and Engineering Services	1,777,233	1.0%
Telecommunications and Internet Services	1,369,680	1.5%
Tech Manufacturing	1,150,405	0.7%
Software [packaged]	397,414	5.3%

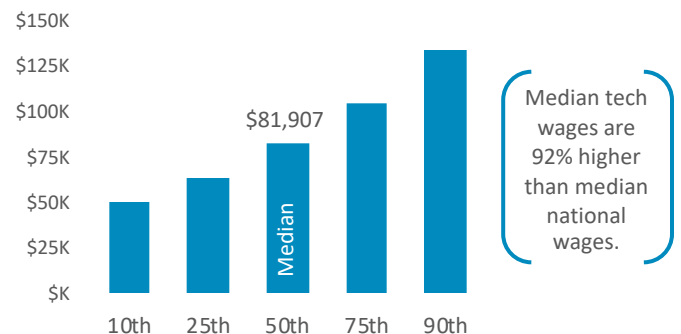
ECONOMIC IMPACT



10.2%

Estimated direct contribution of the tech sector to the U.S. economy: \$1.8 trillion

TECH OCCUPATION WAGES [by percentile]



Primary data sources: EMSI | U.S. Bureau of Labor Statistics | U.S. Bureau of Economic Analysis | Burning Glass Technologies Labor Insights. All data are estimates covering the 2018 time period, unless specified as earlier | See Appendix for full methodology and data tables